

BROUGHT BY
GEC
MEDIA
GROUP

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Enterprise
CHANNELS MEA

GEC AWARDS 8.0

Rendezvous

AN EVENT BULLETIN OF ENTERPRISE CHANNELS MEA
17 OCTOBER 2021 THE OBELISK, DUBAI



SUPERHEROES ASSEMBLE AT GEC AWARDS 8.0

On 17th October 2021, GEC Media Group hosted the 8th edition of GEC Awards. Whilst celebrating the 'Year of the 50th' the evening was embellished with a unique theme of 'Superheroes'. The gala night felicitated and recognized 80 leading ICT vendors, distributors, SIs, resellers and project executions that stood apart in the industry. The awards coincided with Day 1 of GITEX and the evening was a great platform for the industry leaders to network and take part in some fun session.

Speaking about the awards, Ronak Samantaray, CEO of GEC Media Group said, '2021 has been a great year for the industry that managed to recover from the pandemic in a major way and got business back on track. We were really excited to see some great projects and solutions being nominated this year. This year we are also celebrating 50 years of the UAE and we would like to take this opportunity to salute all the national heroes and leaderships who have made UAE a 'Superhero' nation today and positioned the country as a leader on the global map.'

The parallel theme of Superhero this year was a tribute to all the IT Heroes who saved the business from the shackles of pandemic and ensured business returned to normalcy faster than anticipated with unique solutions, support, and services.

Have a look at our champions inside!

THE WINNERS



TOP RESELLER

Cloud Box Technologies
SECURITY



"We sincerely thank GEC Media for their relentless effort to honor the partners who perform extraordinarily in the market. We are delighted to receive this award, being at the right spot amongst the security resellers and when it is from GEC we are more happy as we all know quality matters!"
-Rohit Bhargava

TOP RESELLER

Data Care LLC
STORAGE



"We are honoured and excited to receive this award, which underscores our commitment to providing cutting edge storage solutions to our partners and customers. This recognition is an incentive for us to continue our efforts."
-Suresh Shetty

TOP RESELLER

Sulava Gulf
Microsoft



"Sulava can make Microsoft Teams your hub for communication, collaboration and business processes. We achieve it by building apps and integrating existing systems with Teams, and through user adoption to ensure that everyone understands the benefits and has the required skills."
-Seppo Kuusinen

TOP RESELLER

CDW
Managed IT Services



"The brand-new campus of University of Birmingham Dubai is about to open in Dubai Academic City, a high-quality technology focused environment will be delivered following the appointment of CDW as the IT services and solutions provider through a rigorous tender process. CDW will be providing IT equipment from a multitude of vendors as well support across the campus including a drop-in 'Tech Bar' for students and faculty. The contract is for a period of 5 years"
-Radouan Erragad

TOP RESELLER

Raqmiyat
Smart IT Solutions

**TOP SERVICE PROVIDER**

Help AG
Digital Transformation

**TOP SI**

Teksalah
Cloud Infrastructure

**TOP SI**

AHAD Information Technology
Security



TOP SI

BITS Secure IT Infrastructure
Unified Communications



TOP SI

RNS Technology Services
Fastest Growing MSSP



TOP SI

Midis System Integration Group
Infrastructure



TOP SI

Emitac Enterprise Solutions
Managed Service



TOP SI**Zero & One
Cloud Migration**

This award wouldn't have been possible without the commitment and dedication of our smart and talented team. We believe in the power of putting people first, this is our key ingredient to success... thank you GEC for this recognition, onwards and upwards - Ali El Kontar

TOP SI**BMB Group
Cloud Solutions****TOP SI****Precedence Technologies
IT Services**

Precedence was found as a technology driven company with an objective of providing quality value added services in the field of Information Technology. We offer a full range of IT services that enable you to bridge the gap between your IT and Business objectives. we enable you to leverage emerging technologies to your advantage, helping you improve business processes and achieve business goals. - Zeeshan Mohammed

**TOP SI****Maxtouch Computers LLC
SMB Solutions**

With 18+ years of vast experience across UAE & Kenya - Maxtouch Computers has pioneered next generation technologies across multiple verticals - Hospitality, Education, Healthcare Our constant approach of upgrading ourselves with data driven technology trends , helps us to design tailored solutions to meet Client's requirements. Business Goal setting may sound easy, but a goal without a plan is just a wish. We set our expectations high and achieve the results we set out to accomplish - Ramesh Belani

TOP SI

iConnect IT Business Solutions
Data Protection Solutions



*iConnect has always been at the forefront in evolving landscape of Cybersecurity solutions. Wherein we have tight integration with Data Protection Solution vendors and provide expert consultation through our in-house capabilities. Our contribution towards data protection space excites us to innovate further and we are honored to be recognized under the category - **Daljeet Singh***

TOP SI

Finesse
Security Transformation



TOP SI

Dimension Data Middle East LLC
Global System Integrator



*Dimension Data would like to thank the GEC for awarding us as the Top Global System Integrator in the Middle East. We believe that our people and our clients are at the heart of everything we do, as we work together to do great things with technology and enable the connected future. - **Mona Singh Puri***

TOP SI

SecureNet
Networking



*"The award comes in recognition to our focus, professionalism and dedication in reaching the Channel Partners and tapping into new business opportunities for our vendors. We believe Networking Infrastructure is the foundation on which modern businesses are built. We always believe in Consulting approach and design best solution for our System integrators" - **Melvin DSouza***

TOP DISTRIBUTOR

ASBIS Middle East
PC & Compute



"This Award means a lot to us. It brings happiness and more responsibility to give our level best efforts. This awards is a tribute to excellence and innovation, that brings together best minds in the company for inspirational debates towards our vision." - Faraz Khan

TOP DISTRIBUTOR

emt Distribution
Specialized Cyber Security Solutions

**TOP DISTRIBUTOR**

VAD Technologies
Developing Markets

**TOP DISTRIBUTOR**

AmiViz
Market Disruption



TOP DISTRIBUTOR

Malco Technologies LLC
Smart Infrastructure



Malco Technologies believes in providing companies with Infrastructure and Audio Visual solutions that focus and caters to customers' requirements. With our specialized team of technology experts and wealth of industry knowledge from multiple business sectors, we work with our clients to ensure that they have the best choice of solutions for their business requirements.

TOP DISTRIBUTOR

Bulwark Technologies LLC
Next-Gen Security



It gives us immense pleasure to be awarded 'Top Distributor in Next-Gen Security' and we thank the team of GEC media for their support and recognition. As Bulwark Technologies completes 21 years in the industry, our main focus has always been to prioritize the security of our customers in terms of cybersecurity and bringing to them the best-of-breed technologies as well as enable our partners to do the same - *Jose Menacherry*

TOP DISTRIBUTOR

Logicom
Business Solutions and Services



TOP DISTRIBUTOR

StarLink
Security



StarLink has been on the leading edge as a 'Trusted Advisor' with best-of-breed solutions and a robust Go-To-Market strategy. We feel privileged to be awarded as the 'Top Distributor' and promise to play an integral role in enabling organizations to thrive and become resilient in the current landscape. Thank you GEC Media for this recognition - *Zaidoun Arbad*

TOP DISTRIBUTOR

Ingram Micro
Enterprise Security

**TOP DISTRIBUTOR**

StorIT Distribution
Data Management Solution



Thank you GEC Team and its Jury for this recognition. Being acknowledged as the Top Distributor in Data Management at its 20th year in business is truly celebrated by all of us at StorIT. Congrats to GEC Media Group for yet another glamorous award ceremony.

- Manju Mathew

TOP DISTRIBUTOR

Spire Solutions
Enterprise Security

**TOP DISTRIBUTOR**

Redington Gulf
Cloud



TOP DISTRIBUTOR

**Mindware
Infrastructure**



"We are honoured to have won a GEC Award that has the reputation of being one of the most coveted and prestigious titles in the IT industry in the Middle East and Africa region. It is a great testament to our commitment to provide our partners and customers with resilient infrastructure solutions that accelerate digital transformation." - **Philippe Jarre, CEO, Mindware**

TOP PARTNER

**Spectrum Networks
Workforce Reskilling**



TOP PROJECT EXECUTION

**Government of Sharjah DeG - Department
of eGovernment
Government**



"Department of eGovernment (DeG) has won the Global Enterprise Connect (GEC) Awards 2021- Top Project Execution Category, one of the most coveted and prestigious title in the IT industry in the MEA region. This is the culmination for its great role in supporting the digital transformation vision in the Emirate of Sharjah. Sharjah maintains a robust infrastructure and multiple competencies to accelerate the digital transformation to be a proactive Government capable of providing highly efficient digital services, and in achieving integration in this field among all Government Entities

TOP PROJECT EXECUTION

**AD police GHQ
Government**



"As time goes by, We as A law Enforcement sees that Private Sector is one of the main partners who become very predominant in terms of reaching the success around the society, As well as, Media companies are playing a tremendous role in our environment and GEC Media Group has been a good example in supporting the society" -**Lt.Col. Dr Hamad Khalifa Al NUAIMI**

TOP PROJECT EXECUTION

**Monitoring and Control Centre ABU DHABI
Government**



Khalfan Mata Al Hassani is a visionary, a leader who dares to think unconventionally, stays committed to the cause and brings desired results. He has been a catalyst, a propeller of many strategic initiatives at Monitoring and Control Centre. One such recent achievement worth mentioning is that he lead and directed the technology refreshment of a critical safe city infrastructure spread over 76 racks with over 96 petabytes of storage, 3000 servers and the one of the largest multicast networks supporting over 12000 cameras. The technology refreshment was completed in under 4 months reducing the infrastructure to under 14 racks of hardware, providing significant cost savings and operational efficiencies

TOP PROJECT EXECUTION

**Riyadh Municipality
Government**



TOP PROJECT EXECUTION

**SEHA - Abu Dhabi Health Services
Government**



"Healthcare has become the building block of our digital economy roadmap and has helped us deliver return on our investments by moving our infrastructure to cloud and automating various business workflows, we are confident that Cloud, RPA, AI will not only enable us to change the way we work, but perhaps more importantly, drive more empathy and care towards our patients. Our Digital Healthcare solutions are enabling SEHA to see and process more patients during the pandemic load by providing support in the administrative areas. Our use is only going to grow in the digital space" -Faisal Syed

TOP PROJECT EXECUTION

**SLC - Government of Sharjah
Government**



We are honored to be awarded by GEC Media in the Top Project Execution category since it is a testament to SLC's team effort, technology, creativity, and customer service. Hoping for further support in our growth and transformation journey!
-Dr. Kadeeja Mansoor

TOP PROJECT EXECUTION

Dubai Police
Government



TOP PROJECT EXECUTION

Ernst & Young
Government



TOP PROJECT EXECUTION

Abu Dhabi National Exhibition Company
Hospitality



One of the most challenging things for an Event Hosting venue is connecting with their customers as they come and go; stay only during an event. Also, during this short time it's not only imperative to make their stay comfortable and memorable but also to ensure they get the right service at the right time with the highest quality. This is where the project was conceived and COVID also played a role by adding its own challenges. Things had to be reevaluated, redesigned and then the Customer Analytics and Footfall Management system was implemented. It was challenging with the numerous regulations however, we've seen success in large events like IDEX 2021 which turned up to be the most successful event in the region with over 60K people attending physically in Feb when COVID was at its peak and we were able to provide the right customer experience using our project which not only has increased our CSAT scores but also has allowed us to receive some fantastic feedback and increased our Marketing base for bringing and connecting with our clients. **-Sunando Chaudhuri**

TOP PROJECT EXECUTION

Al Tayer
Retail



"2020 and 2021 will go down in history as extraordinary years for everyone, both on a personal and professional front. The ability to react, to regroup, to repeatedly replan, became the new competitive battlefield for organisations in all sectors. Suddenly IT departments were thrust back into the spotlight to support (and lead) the "new normal" which, even as we come to the end of 2021, is still emerging. No doubt, if anything had been known about what was to come in 2020 in advance, projects would have been commenced years ago in the lead up in order to plan for a smooth outcome (I remember my first Y2K planning meeting in 1995). But this time around the planning time was only days, or weeks if you were lucky, the initial execution of actions was absolutely critical, and all in a backdrop of the unknown, potentially fatal, consequences of catching the virus. This is why we should take the opportunity to thank the IT teams that selflessly and tirelessly set up, and then supported, businesses during the dark times. And why, in my own company, the performance of my team in past 18 months has made me as proud as anything I have ever been associated with in my career. **-Frank Watts**

TOP PROJECT EXECUTION

Dubai Developments
Real Estate & Construction



TOP PROJECT EXECUTION

DAMAC Properties
Real Estate & Construction



“We are honoured to have received this year’s prestigious GEC Award for Top Project Execution Category for our successful DAMAC Living App. The app has become a one-stop shop for community-related services for residents and tenants. By investing in Mobile Solutions, among other tech innovations, DAMAC is increasingly improving customer experience and becoming a leading adopter of the latest tech trends.”
-Jayesh Maganlal

TOP PROJECT EXECUTION

Zulekha Hospital
Healthcare



TOP PROJECT EXECUTION

Tmrw
Education



TOP PROJECT EXECUTION

GARMCO
Manufacturing



TOP PROJECT EXECUTION

flydubai
Aviation



The OPEX+ model was pioneered by flydubai for achieving operational cost efficiency, reduction of large capital investment and additionally to mitigate the risk of technological obsolescence. The adoption of this model gave the IT team the ability to meet the sudden growing demands on our computing resources rapidly to support the business.

We wish to take this opportunity to thank the many entities that collaborated namely, procurement, legal, finance and our partners for the adoption of this model
- Ramesh Venkat

TOP PROJECT EXECUTION

GEMS Dubai American Academy
Education



Our mission at GEMS DAA has always been to create and empower leaders and independent thinkers with integrity, character, and drive. Our Center Of Excellence in Artificial intelligence and Robotics has been a transformative and impactful project that has paved the way for numerous opportunities for our learners. We strive to boldly go, where no school has gone before.

- Sreejit Chakrabarty

TOP VENDOR

Paessler AG
Network Monitoring



"The Team efforts as a whole determine its success. We may have great individual stars globally, but we lose if we don't play together. So this success is all about our team effort."

Thank you for choosing us in the Network Monitoring category.

-Suresh Venkataraman

TOP VENDOR

Trend Micro
Detection and Response



"The pandemic exposed us to unprecedented times and put our capabilities to the test", said Mohammed Mrad, Channel Director MENA, Trend Micro. "Being awarded with the Top-vendor award for Detection and Response by GEC Media is a momentous achievement and a testament to the agility and dedication showcased by Trend Micro in safeguarding its customers and stakeholders at large. Awards like these encourage us and bolster us to continue to work hard and achieve new milestones."

-Mohammed Mrad

TOP VENDOR

Infinite Blue
Business Continuity Management

**TOP VENDOR**

ClariS
Banking Solutions

**TOP VENDOR**

Jabra
Unified Communications







TOP VENDOR

Infoblox
Cloud Security



"Cloud Security has become an imperative today as part of an organization's overall digital transformation strategy. Infoblox brings next-level security, reliability, and automation to cloud and hybrid networks and we are honoured to receive an award from GEC Media Group for our constant innovation and market leading technologies." – **Ranim Ratour**

Ranim Ratour

TOP VENDOR

Safe Security

Emerging Player - Cyber Risk Quantification



TOP VENDOR

LinkShadow Threat Hunting



TOP VENDOR

Genetec Inc.
Cyber Security



We are honored to be named the Top Vendor for Cybersecurity. Security systems cannot focus solely on physical threats and having a security strategy to protect systems against physical and cyber threats is critical. As such, Genetec is dedicated to maintaining the public's physical and cyber security as it integrates both.

TOP VENDOR

ARCON Techsolutions Pvt. Ltd.
Privileged Access Management



“We sincerely appreciate and applaud the efforts of Team ARCON behind this coveted award. We wholeheartedly thank GEC Media Group for identifying and justifying the commitment of ARCON as a robust Privileged Access Management solution provider and recognizing us with the prestigious “Top Vendor in PAM” award, 2021.” – **Nikhil Sanghvi**

TOP VENDOR

Logitech
Enterprise Communication



TOP VENDOR

Rittal (Middle East)
Enterprise Solutions



TOP VENDOR

TP-Link MEA
Wireless Networking



“TP-Link is a global provider of reliable networking devices and accessories, involved in all aspects of everyday life. With a proven heritage of stability, performance, and value, TP-Link has curated a portfolio of products that meet the networking needs of all individuals and businesses. Now, as the connected lifestyle continues to evolve, the company is expanding today to exceed the demands of tomorrow.”

TOP VENDOR

Appian
Business Automation



We are delighted to be a winner of the prestigious GEC Awards as Top Vendor in Business Automation. Appian established its presence in the Middle East over a decade ago. Our growing ecosystem of partners and customers is a testament to the importance and power of automation in enterprise organizations.
-Mohammad Abusinnah

TOP VENDOR

Epicor Software
Cloud ERP



TOP VENDOR

Synology Inc.
Backup Solution



TOP VENDOR

ServiceNow
Digital Workflow



TOP VENDOR

Automation Anywhere
Robotic Process Automation



TOP VENDOR

D-LINK
Cloud Wireless Solutions



We are extremely happy and honored for the recognition from prestigious GEC Media Group. We would like to take this opportunity to thank all our partners and customers for accepting Nuclias range of cloud enabled wireless products from D-Link . We hope to continue our innovation to keep people and business well connected . Thank you all.
- Sakkeer Hussain

TOP VENDOR

KIOXIA
Memory Solutions



TOP VENDOR

Aruba, a Hewlett Packard Enterprise company
Unified Networking



TOP VENDOR

Veeam
Data Protection



TOP VENDOR

Juniper Networks
AI Networking



TOP VENDOR

Hewlett Packard Enterprise
Enterprise Storage



TOP VENDOR

NetApp
Hybrid Cloud



TOP VENDOR

Commvault
Data Management

**TOP VENDOR**

Pure Storage
Flash Storage

**TOP VENDOR**

Riverbed
Networking Performance Management



As one of the first large-scale, in-person events for the technology industry, this year's edition of the GEC Awards takes on added significance. Given the pivotal role of technology in the accelerated digital transformation of Middle East businesses over the last 12 months, we at Riverbed are proud of the part we have played in empowering organisations with the network performance and visibility solutions they need to navigate this journey and set themselves up for success in the new normal.

TOP VENDOR

Dell Technologies
Digital Transformation



"Dell Technologies has the opportunity, innovation and impact to be the essential technology company for the Data Era. Across the region, we aim to be a trusted advisor to our customers and partners, as we work towards helping them realize their digital transformation agendas. This award is a reflection of that commitment and we thank GEC media for the recognition." -Mohammed Amin

#ChangeX



THE WORLD CIO 200 SUMMIT

2021 ROADSHOW

Date: 05th - 06th December, 2021

Venue: Topaz Ballroom
Fairmont Ajman, UAE

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- 300+ SESSIONS • 200+ EXHIBITORS

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